


# SERVICE CONTRACT

## PCM SERVICES

keep it moving 

PCM is the partner for **PCP Operations Management** through **long term PCP service contracts**.

## ▶ PCM ADDED VALUES

PCM added values for PCP Operations Management:

- **Expertise:** PCP specialists at all level of organization, from manufacturing plant to Field employees
- **Experience:** long : 90 years, wide : worldwide, extensive : from small to massive PCP fields, diversified : from NOC to IOC, and small private operator
- **Efficiency:** cost effective solution matching with client needs only – from light solution to secure basics, up to big data management & e-optimization solution based on latest technologies
- **Reactivity & flexibility:** medium size company that allow quick mobilization and quick respond to uninterrupted challenges of operations



## ▶ KEY FACTORS OF SUCCESS

**Key factors of success** of PCP service contract are a win-win approach, a good knowledge of your field, a sharing of information through our PCPs knowledge, a focus on priorities and a collaboration work to find the best solution and progress.

### 5 key factors of success:

- **KPI:** share field challenges & identify adapted KPI with client,
- **Mobilization:** agree on mobilization strategy and realistic planning,
- **Process:** run adapted process – that clearly fix sow of operator & sow of PCM - to secure smooth operations and to guarantee CAPEX & OPEX optimization management,
- **Competencies:** set a clear organization and follow a strong local competencies assessments program,
- **Relationship:** transparent and straight forward communication between operator and PCM is a must for success.

## ▶ REPORTING

Standardize procedures and reports for all operations & for performance management.

### Operations reports:

Design, Installation, Monitoring, Maintenance, Troubleshooting, POOH, Failure analysis, Bench test



### Performance reports:

Daily quick news, weekly operation report, monthly performance report, quarterly contract performance review



For further information, please visit:  
[www.pcmals.com](http://www.pcmals.com)

**PCM**

Artificial Lift Solutions